



Airline Software Applications  
Ellegårdvej 36, UPS Parken  
DK 6400 Sønderborg  
Phone: +45 7312 4107  
Fax: +45 7443 4466  
www.aircraft-maintenance.biz

Sønderborg, November 2005

## **We are looking for agents and supporters!**

From our present position in Denmark, Netherlands, Canada and Brazil we have served our customers well for more than a decade. Now we would like to have aircraft and helicopter operators and maintenance work shops in the rest of the world to benefit from our SAM System and our services as well.

We are looking for agents and supporters who can help us locate new customers and do the support. We are mainly interested in the larger markets of the world such as France, United Kingdom, Germany, Italy, Spain, Russia, Central and Eastern Europe, United States, India, China, Brazil and the rest of Latin America. Do not hesitate to contact us, if you come from a country/region other than the ones mentioned!








### **Job description – Agents:**

From your excellent knowledge of local companies and their needs you have an overview of where the opportunities are. In the beginning the focal point would be to detect potential customers. As you find these for your particular region/country you gradually find aeronautical engineers or mechanics that can help customers in providing the support.



### **Your assignments:**

-  Locate prospects locally

### **Your characteristics:**

-  Experience in aviation
-  Connections to local or regional aircraft and helicopter operators/maintenance organizations
-  Fluency in English and the local language
-  Excellent networking capabilities
-  Good cooperative skills
-  Analytical skills
-  Humor

### **We offer:**

-  Very good business opportunities.
  -  High provision (currently 10% for leads & 35% for firm customers)
- 




**Job description –Supporters:**







From your sound experience as an aeronautical engineer or mechanic in aircraft or helicopter maintenance you know the working processes in maintenance planning and work. Do not worry if you do not know our system yet.

If you are well acquainted with the working processes in modern aviation with regard to operations and maintenance you will easily understand the SAM System. We will make sure that you receive the proper training.



**Your assignments:**

-  Support customers in your region

**Your characteristics:**

-  Minimum 2 years of experience in aircraft or helicopter operations/maintenance
-  Fluency in English and the local language
-  Good cooperative skills
-  Analytical skills
-  Highly committed in providing service of the highest quality
-  Humor

**We offer:**

-  We offer a competitive pay for your work.
  -  Very good career opportunities.
- 

Feel free to contact us for more information. Please address your inquiries including your resume to: **Dennis Nederhof, Email: [dennisn@sam-com.dk](mailto:dennisn@sam-com.dk)**

