



By Airline Software Applications

ASA ApS

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ASA - Airline Software Applications has for 20 years been developing computerized solutions for aircraft management, maintenance and other needs of modern aircraft and helicopter operators.

ASA Development, Sales & Support and Marketing departments are formed by dedicated professionals with a life time experience in aviation maintenance and system design.

To strengthen our Sales & Marketing office in The Netherlands, we have an opening for:

Sales & Marketing Officer M/F

The ideal candidate possesses:

- ◆ Team orientated self-starter, quick learner, creative & resourceful.
- ◆ Excellent communicative skills
- ◆ Affinity with aviation
- ◆ Social skills and humor
- ◆ Residents near the City of Leiden, The Netherlands

Main Responsibilities:

- ◆ Market research, explore new business.
- ◆ Follow-up on new prospects. Co-manage ASA CRM system.
- ◆ Develop Marketing material and assist in marketing campaigns.
- ◆ Customer support (pre-, and after sales)

Qualifications:

- ◆ Bachelor degree in Business (or equivalent)
- ◆ Experience in marketing and sales of IT solutions
- ◆ Excellent computer skills (Microsoft Office)
- ◆ Fluent in English (verbal and written). French, German & Spanish will be considered a plus.

ASA offers you:

- ◆ A position in a growing, international operating company within the exiting world of aviation
- ◆ Good employment conditions and career opportunities

Please send your cover letter and resume (in MS Word format) to
Mr. Dennis Nederhof, Email: dennisen@sam-com.dk

